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Twenty-five go-to teams for when the going gets tough

By David Hechler
STAFF REPORTER

For 15 years this newspaper has published an annual section called Winning, which describes the recent triumphs and techniques of a handful of litigators with notable records of trial court achievement.

The section in your hands today represents our extension of that idea to law firms on the plaintiffs’ side. This is our pick of 25 litigation firms that seem exemplary—the successor to the Litigation 50 that we introduced last year.

We were looking for firms that you’d want to call if you had a claim. They had to be plaintiffs’ litigation shops—that is, they had to perform at least half of their work for plaintiffs and devote at least half of their resources to litigation.

This left out firms that might have been obvious choices a few years ago, like Boies, Schiller & Flexner, which, these days, devotes much of its time and resources to defense work. Two Houston firms that made the list, Susman Godfrey & Schuss & Bursi, divide their labor around fifty-fifty. The others seemed comfortably on the plaintiffs’ side.

We tried to select firms to cover the major practice areas. We also aimed for geographic diversity, but we didn’t choose a firm based on its location if it wasn’t at least as qualified as the competition.

We eliminated solo practitioners and shops where one or two lawyers try all of the cases because we wanted a list of firms, not a list of lawyers.

Finally, there was a “hotness” quotient, meaning we paid attention to recent results as well as track records. We had in mind verdicts and settlements, not just filings and headlines. In other words, we were looking for the kind of heat that produces sweat, not size.

The process by which this list was derived was subjective. We didn’t try to apply an objective measure, and we don’t claim these are the best plaintiffs’ firms or the most aggressive or the most successful. Many that aren’t here could be. The arbitrary cutoff of 25 required some more or less arbitrary choices.

We wanted to cast a wide net by brainstorming internally and by contacting dozens of general counsel and asking for the names of plaintiffs’ firms they use and recommend. We also asked many attorneys, on both the plaintiffs’ and defense side, to identify litigation firms that seemed particularly strong to them.

To winnow the list, we consulted Web sites, legal databases, news archives and colleagues around the country. We contacted some firms and requested additional information.

On the pages that follow, you’ll find profiles of three law firms and thumbnail sketches of 22.

The three treated at greater length were picked because they are established firms located in different parts of the country specializing in different practice areas. These three happen to be from Washington, Dallas and Los Angeles. We could just as easily have focused on three others.

In the short profiles of the other 22, we included with the help of the firms brief descriptions of some of their recent successes. These include settlements, and because some firms settle many of their cases with confidentiality agreements, it was sometimes impossible to report their biggest achievements.

This sampling of litigation firms reveals, not surprisingly, a huge variety in the U.S. plaintiffs’ bar.

The firms come in all shapes and sizes. There’s the five-lawyer firm in Washington specializing in whistleblower litigation. That’s the 40-lawyer Alabama firm branching out from its base in employment litigation. And there’s the one (at last count) 179-lawyer bicoastal securities class action powerhouse that, like a giant paramecia, is splitting in two.

The thumbnails are by Cleo Cacoulidis, Dee McAree and Andrew Harris. Led by Cacoulidis, McAree, Harris and Gail Diane Cox also did most of the research.

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GIRARDI & KEESE

Since its founding in 1965, Los Angeles’ Girardi & Keese has recovered more than $1 billion for plaintiffs, including a landmark $333 million settlement for the residents of Hinkley, Calif., over allegations of contaminated drinking water in 1996. The firm’s environmental work ranges from class actions against polluting industrial facilities to toxic torts and air and noise pollution cases. The 29-attorney firm, established by partners Thomas Girardi and Robert Keese, also represents clients in pharmaceutical and products liability cases.

NOTEWORTHY CASES:

- *Triana v. Vons Cos.* (Los Angeles Co., Calif., Super. Ct. 2003), lead attorneys—Thomas V. Girardi and Amy F. Solomon. The firm negotiated a $35 million settlement on behalf of an 11-year-old girl injured in the parking lot of a Vons store when a light fixture fell, striking her on the head. She suffered extensive brain damage. The plaintiffs alleged that the material used to construct the fixture had a known propensity to decay and that the defendants had ignored signs of erosion.

- *Zucker v. Disney* (Los Angeles Co., Calif., Super. Ct. 2002), lead attorneys—Thomas V. Girardi and Amy F. Solomon. The lawyers negotiated a $43 million midtrial settlement with Disney on behalf of a 4-year-old boy who was seriously hurt, allegedly because of a lack of doors on a theme park’s Roger Rabbit ride.

- *Rogers v. Braun Medical Inc.* (S.D. Calif. 2003), lead attorney—Robert M. Keese. An inventor won a $25.8 million verdict against a medical supply firm that allegedly misappropriated trade secrets and stole the design for a needle-free intravenous delivery system. The verdict included $5 million in punitive damages.